

# Western Indigenous Network Solar For All (WIN-SFA)



## *Informational Webinar: –Pilot Project Applications*

**Tribal Energy Alternatives, A GRID Affiliate**

Kyle Felsman, Federal Programs Director

---

Jillian Pappan, Program Manager

Jillian Wilde, Project Manager

# WESTERN INDIGENOUS NETWORK **Snapshot**

- Serving 2,910 households on Tribal Lands in NV, UT, NM, AZ, CO, and CA
- Residential-Serving Solar Energy = 14.39 MW\*, Solar + Storage, WFD, and upgrades
- 28% Project Deployment Technical Assistance
- 72% Financial Assistance for Tribal Communities

## Coalition Partners



emPOWERing Indian Country



TRIBAL ENERGY  
ALTERNATIVES  
— A GRID AFFILIATE —



# WIN SFA: Financial & Technical Assistance for Tribes



## FINANCIAL ASSISTANCE

- Subawards (Grants) for federally recognized tribes in our 6 state target region of AZ, NM, CO, UT, NV, & CA.
- Geared towards solar PV installs (battery storage) & workforce development, enabling upgrades.
- Loans and gap funding provided through TSAF, Native CDFI Network, and other matchmaking potential.
- Participant support costs for training, WFD, and program participation.

## TECHNICAL ASSISTANCE

- Project development and construction planning
- Workforce Development planning and training
- Financial modeling, capital stacking, & use of incentive programs
- Economic development assistance for tribally-operated, native-owned businesses & entrepreneurs
- Policy advising for financial & non-financial barriers including state regulatory challenges and legislative opportunities

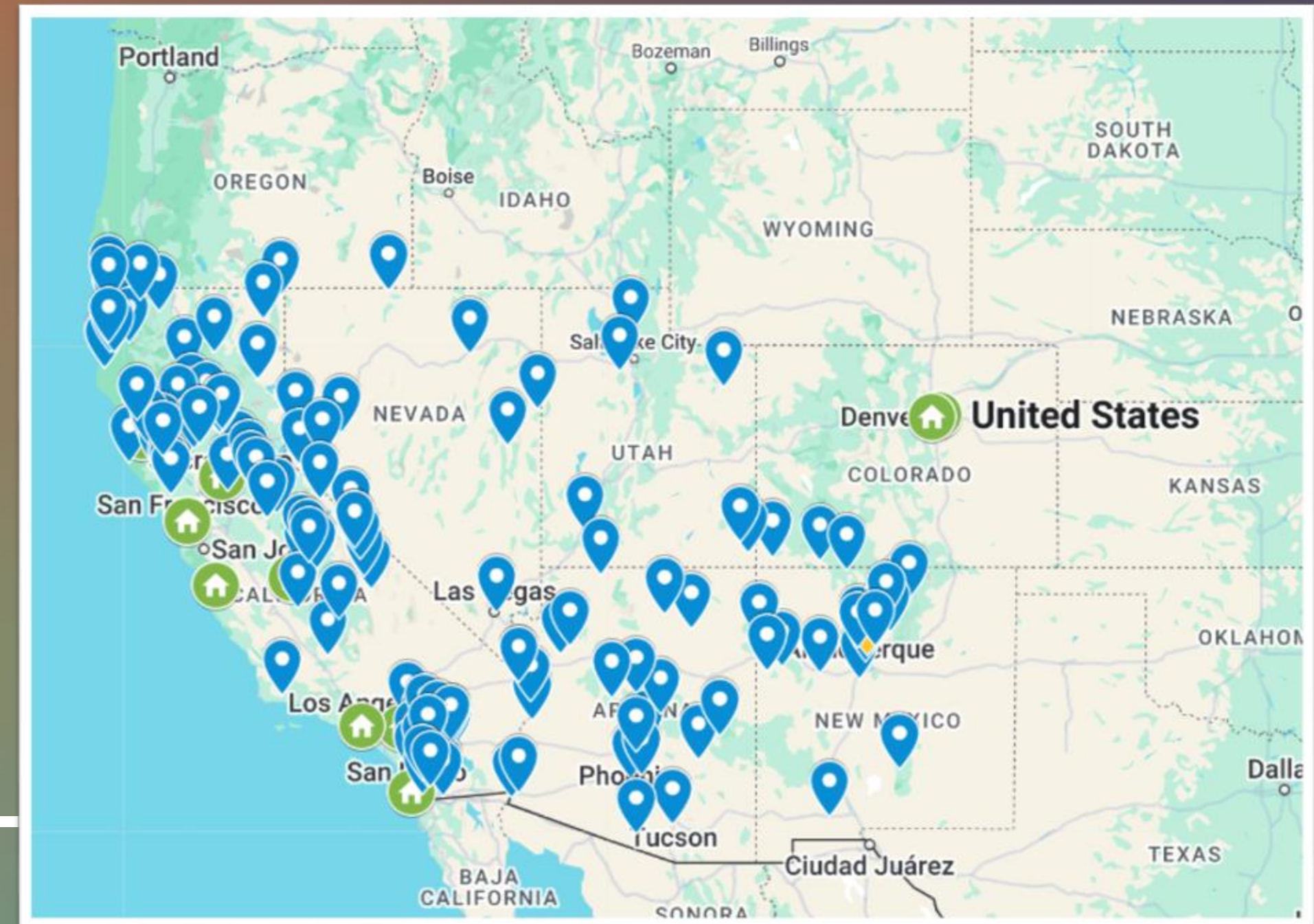


# WIN-SFA Pilot Launch in 2025



Tribal Energy Alternatives is proud to announce the launch of the WIN-SFA pilot project phase in May 2025. The pilot phase is geared towards identifying eligible pilot projects within our target states of NM, AZ, UT, CO, NV, & CA. Through the pilot phase, the WIN-SFA team plans on mobilizing temporary mechanisms to better identify and refine existing processes for grant administration, project deployment, outreach, and other areas as defined in our workplan.

\*CA will be handled in coordination with our partners and Regional Offices.





# WIN SFA Pilot Phase Process

## Announcement

May 2025 – Solicit proposals from eligible Federally Recognized Tribes and Tribal organizations in target states for Pilot Project subawards

## Application

Two step application process for requesting No-Cost Technical Assistance and developing application proposal: develop workplan, budget, timeline and reporting compliance

## Eligibility

Requirements include: Federally Recognized Tribe or Tribal Entity, located in target states, 20% household savings, etc.

## Evaluation

Applications evaluated based on readiness, program alignment, risk assessment

## Implementation

WIN-SFA subgrants will flow directly to tribes through a contractual agreement. Awards to go out Fall 2025





# WIN-SFA Pilot Project Application



Asana Application Process:

<https://form.asana.com/?k=QOtKrxLE8xyhv1iC9rmzQ&d=9796543884054%20>

Key Takeaways:

- Two points of Contacts for the application
  - 4 key narrative questions with possible sub questions
  - Required documentation
    - Completed Workplan
    - Budget and Narrative
    - Project TimeLine and Schedule
-

# WIN-SFA Pilot Project: NOFO Terms



NOFO has all relevant information and below are parameters of Eligibility

- Deadlines: Application periods
    - 5/1/25 to 6/30/2025
    - 07/01/2025 to 08/30/2025
  - Review timeline
    - 2-week review period after close
    - 4-week information gathering for award agreement
-

# WIN-SFA Pilot Project : Capital Stacking



- Capital Stacking
    - ITC Tax Credits
    - State energy incentives
    - Ownership models
    - Tribes have the option to seek TA on this issue from TEA and will be evaluated based upon tribes need.
    - Coalition Partners: Alliance for Tribal Clean Energy and Native CDFI Network.
-



# Technical Assistance

- **Project Development**
    - Remote assessment of homes and community buildings
    - Budget development
    - Preliminary engineering designs
    - Contractor network resources
    - Procurement process for contractors, equipment, and supplies
    - Workforce development
    - Community Outreach strategizing and planning
    - Operation and Maintenance plan development
  - **Site Audit and Feasibility**
  - **Appointment Scheduling**
    - Meet with our technical assistance team as we guide you through this process
    - Book initial meeting on our website
  - **Workplan Development**
- 



**TRIBAL ENERGY  
ALTERNATIVES**  
— A GRID AFFILIATE —

# Thank You! Questions?

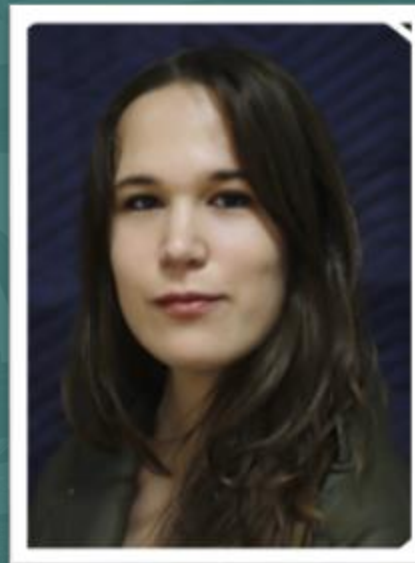
## WIN SFA Team



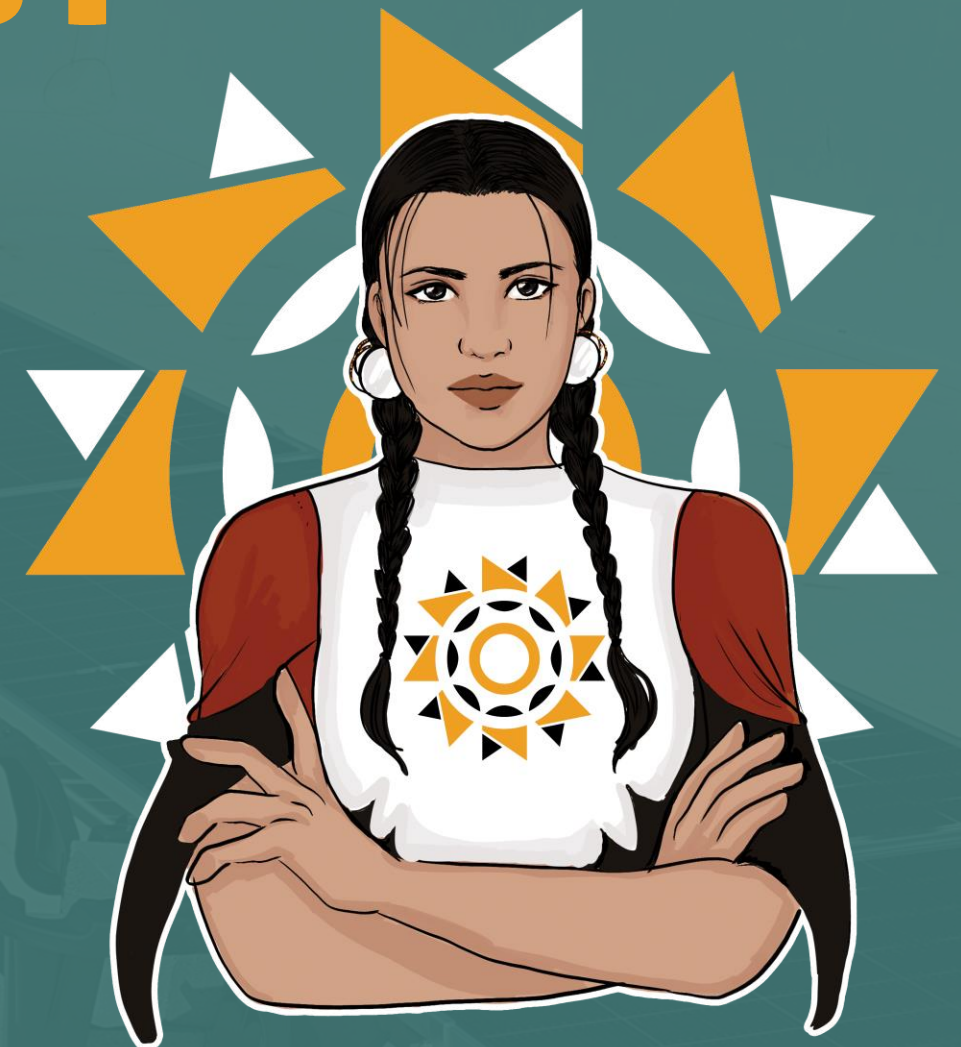
Kyle Felsman,  
Program Director  
*Confederated Salish &  
Kootenai Tribes (MT)*



Jillian Pappan,  
Program Manager  
*Omaha Tribe (NE)*



Jillian Wilde,  
Project Manager  
*Kotzebue (AK)*



**TRIBAL ENERGY  
ALTERNATIVES**  
— A GRID AFFILIATE —

**CONTACT: [TribalSFA@tribalalternatives.org](mailto:TribalSFA@tribalalternatives.org)**  
**[www.tribalalternatives.org/solar-for-all](http://www.tribalalternatives.org/solar-for-all)**

